



## Financing Criteria

### Manufacturing

- Established companies that have viable business operations in any sector.
- In the case of manufacturing companies, revenues should be in excess of \$30 million.
- Total capital (debt or equity) required should be between \$10 million - \$150 million.

### Non-Manufacturing (Service, Distribution etc.)

- Established companies that have viable business operations in any sector.
- Non-manufacturing businesses with established EBITDA will be considered on a case by case basis.
- Total capital (debt or equity) required should be between \$10 million - \$150 million.

### BioTech

- Pharmaceutical drug companies should have completed at least Phase 1 of their trials.
- Medical device companies should have proven technologies and at least \$5 million of sales.

### CleanTech and HiTech

- CleanTech and HiTech should have proven technologies and have at least \$5 million of sales or some form of validating transaction.

### Resources

- Mining and Oil and Gas companies will be considered on a case by case basis.

### Startup Companies

- ZED will not consider start-up companies.